

May 20, 1992

Dear Colleague:

INPUT is pleased to announce a new addition to our Federal Systems and Services Market Program (FSSMP)...

RESEARCH BULLETINS

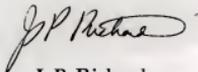
The Research Bulletins provide you with the latest results from research studies, key finding on issues, trends, and market forecasts.

INPUT, the leader in market intelligence and strategic planning, is expanding our contribution to your successes and market awareness through this innovative new delivery vertical. Through our Research Bulletins, you will get analyses of important changes in market segments, administrative initiatives, agency plans, and major events. The Research Bulletins analyze the meaning of these activities rather than just give the news.

Attached is a "fax response sheet" to help us make this concept of maximum value to you and your company. Please take a few minutes and give us your INPUT!

We look forward to strengthening our relationship and continuing to provide you with the latest information you need to succeed!

Sincerely,



J. P. Richard
Vice President

Enclosures

FAX US YOUR...

INPUT

FAX: (703) 847-6872

Name _____
Title _____
Company _____
Address _____
City _____
State _____ Zip _____
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INPUT strengthens the competitive positions of federal government vendors by providing tactical procurement data and strategic analysis of major market trends.

Would you like to continue receiving this information? Yes No

If yes, what topics would you like to see covered in the Research Bulletins?

Do you have colleagues who would also benefit from this information?

Name _____ Name _____
Title _____ Title _____
Phone _____ Phone _____

For additional colleagues, feel free to duplicate this sheet.

What are your other areas of interest?

- Outsourcing Systems Integration Downsizing EDI Vendor Analysis

Please indicate those areas you would like to receive information on:

- Conferences Strategic Market Studies Federal Government Market Analysis Reports

