April 13 & 14, 1989 The Portman Hotel San Francisco

INPUT Information Services Industry Conference

Day 2, April 14	CONFERENCE AGENDA		
TAB 8:00	Continental Breakfast		
9 8:30	Professional Services Markets Presented by: Bob Goodwin, INPUT		
10 9:15	Electronic Data Intertrends Presented by: Vic Wheatman, Manager, INPUT Electronic Data Interchange Program		
10:00	Coffee		
11 10:15	Telecommunications: Asia/Pacific Rim Markets Presented by: Alex Graham, INPUT Principal Consultant		
12 11:00	Systems Integration Market Analysis Presented by: Doug Wilder, Manager, INPUT Systems Integration Program		
13 11:30	Wrap-Up and Summary Session Questions with INPUT senior staff panel		
12:00	Adjourn		

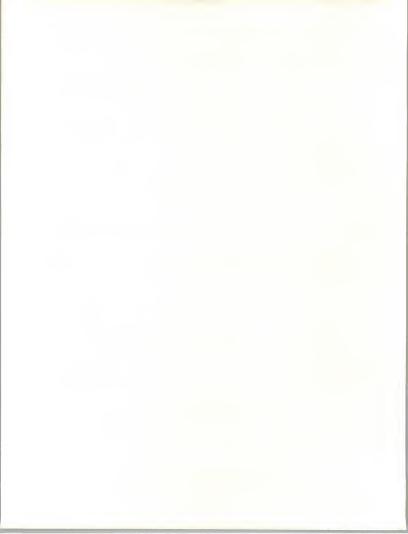
INPUT



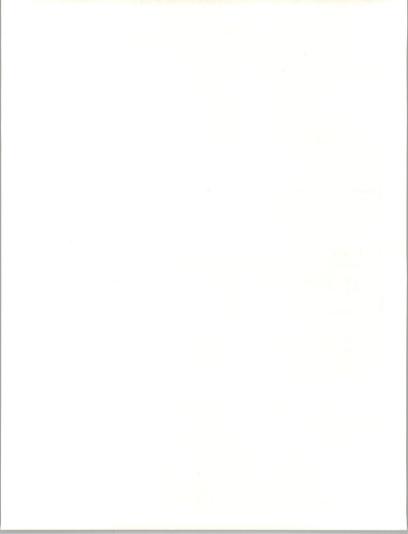
April 13 & 14, 1989 The Portman Hotel San Francisco

INPUT Information Services Industry Conference

Day	1, April 13	CONFERENCE AGENDA		
TAB	8:00	Registration and Continental Breakfast		
1	8:30	Information Services Industry Trends Presented by: Bob Goodwin, Vice President, INPUT		
2	9:30	Information Systems Management in the Next Decade Presented by: Norman Litell, Principal Consultant, INPUT		
	10:15	Coffee		
3	10:30	Information Services Industry Forecast, 1988-1993 Presented by: Bob Goodwin, Vice President, INPUT		
4	11:15	Software Products Markets Presented by: Mary Raymond, Manager, INPUT Vendor Analysis Program		
	12:00	Lunch		
5	1:30	Network Services and On-Line Data Bases Presented by: Bob Goodwin, Vice President, INPUT		
6	2:15	Expert Systems and Artificial Intelligence Markets Presented by: Rob Elmore, INPUT Consultant		
	3:00	Coffee		
7	3:15	Network Management Trends in Integration Presented by: Alex Graham, INPUT Principal Consultant		
8	4:00	Federal Government Markets Presented by: John Frank, Vice President, INPUT Federal Information Systems and Services Program		
	5:00	Session ends for the day		
	5:30- 7:00	Cocktail Reception Portman Hotel, Executive Conference Center Lobby		
		INPUT		



Frid	lay, April 14	Presentation	Usefulness of Materials		
9.	Professional Services Markets				
10.	Electronic Data Intertrends				
11.	Telecommunications: Asia/Pacific Rim Mar	kets			
12.	Systems Integration Market Analysis				
13.	Wrap-Up and Summary Session				
Con	nments on the above sessions:				
D		4:-1)			
Plea	se rate the following on a scale of 1 (low) to 5 Quality and usefulness of material				
	Overall format of the conference	reconned			
	Hotel accommodations				
	Responsiveness of INPUT staff				
	Conference location				
	Overall conference rating				
Wha	at did you like most about the conference?				
Wha	at did you like least about the conference?				
What changes/improvements would you suggest?					
Tha	nk You.				



April 13 & 14, 1989 The Portman Hotel San Francisco

INPUT Information Services Industry Conference

CONFERENCE EVALUATION

Your Name (Optional)	
Company	

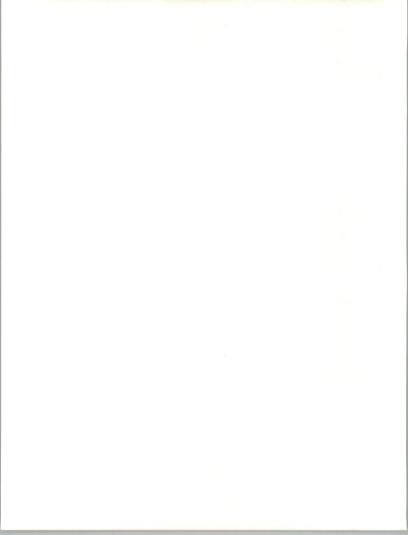
We ask your help in evaluating the conference. Please complete this brief questionnaire and return it to INPUT or place it in the evaluation basket by the main meeting room door at the end of the conference session. Thanks!!

Please rate the following presentations on a scale of 1 (low) to 5 (high):

Thursday, April 13 Pr		Presentation	Usefulness of Materials
1.	Information Services Industry Trends		
2.	Information Systems Management in the		
	Next Decade		
3.	Information Service Industry Forecast, 1988-1993		
4.	Software Products Markets		
5.	Network Services and On-Line Data Bases		
6.	Expert Systems and Artificial Intelligence Market	s	
7.	Network Management Trends in Integration		
8.	Federal Government Markets		

Comments on the above sessions:

INPUT



INFORMATION SERVICES INDUSTRY EXECUTIVE CONFERENCE

April 13-14, 1989

AMERITECH

Joe Grispo Vice President -Marketing

Susan Hesterman Marketing Manager -Systems Integration

ANDERSEN CONSULTING

ARTHUR YOUNG & COMPANY

BECHTEL POWER CORPORATION

BELL SOUTH

COMPUWARE

DELOITTE, HASKINS, & SELLS

DIALOG

Robert C. Manion Partner

Linda Dewitt Manager - Management Consulting Group

Jack Jorgensen Partner

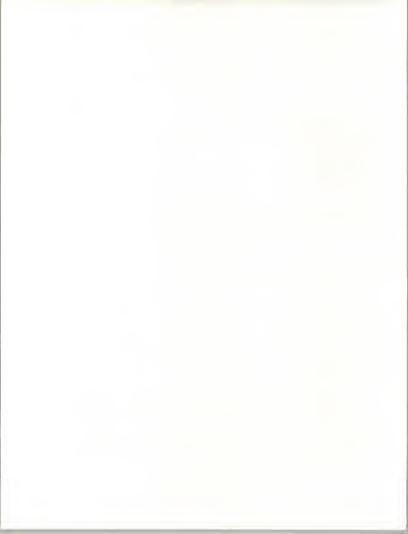
Georganne C. Proctor Business Planning Specialist

John Lilly Staff Manager

Robert Woodrow Vice President/CFO

Joe Masi Partner

Dora Hardt Futterman Market Analyst



DIGITAL EQUIPMENT CORPORATION

George Starr Jr. Manager -Consultant/Analyst Relations

William Dorfman Systems Integration Marketing Manager

Jacques Gallet Manager, Enterprise Service Marketing

John Hogan Marketing Programs Manager

Katherine Ward Manager

George Tripsha Director of Sales and Marketing

Karen M. Salman Manager - Business Development

Phyliss S. Tyree Senior Account Executive

Frank Rotondaro Senior Service Market Analyst

Mark Nash Manager -Strategic Projects

Alex Kramer Vice President

INFORMATION CONSULTING GROUP

Corey Torrence Associate Director

DMR GROUP

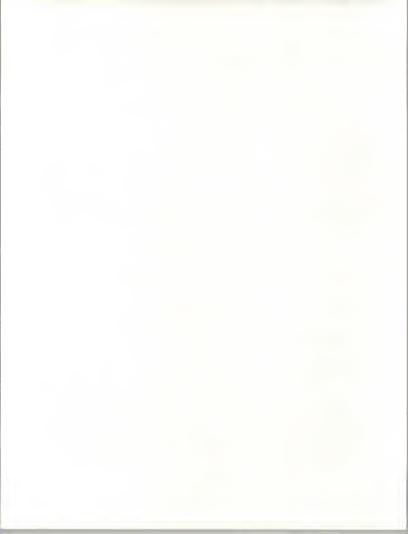
FUJITSU AMERICA

GTE INFORMATION SERVICES

IBM CORPORATION

IBM CANADA

IMS



INFORMATION ASSOCIATES

LITTON COMPUTER SERVICES

James Minno Manager -Business Development Research

Ralph Bain Director -Advanced Programs

Joe Scott National Marketing Manager

Charleen Taylor National Marketing Manager

Gary Sult Systems Manager

Dennis Littlefield Principal Consultant

Peter Green Systems Integration Specialist

Jeff Caldwell Director, Corporate Planning

Robert Johnson Vice President

Tony Piccirillo Director, Strategic Planning

Rob Elmore INPUT Consultant

John Frank Vice President

Robert Goodwin Vice President

NCR CORPORATION

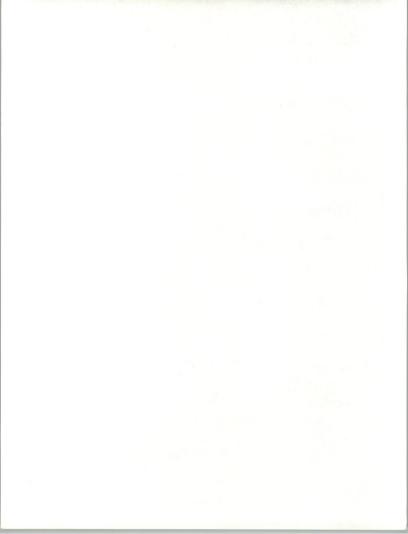
PRIME COMPUTER, INC.

STM

UNISYS CORPORATION

US WEST INC.

INPUT



INPUT CONTINUED

Alex Graham Principal Consultant

Nancy Hill Director, National Accounts

Randi Paul Vice President

Don Price Manager, Marketing

Mary Raymond Manager, Vendor Analysis Program

R. Dennis Wayson Vice President

Victor Wheatman Manager, Electronic Data Interchange Program

Doug Wilder Manager, System Integration Program

